## Message Text

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INFO OCT-01 EA-07 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00 DOTE-00 INR-07 NSAE-00 FAA-00 L-03 SS-15 NSC-05 PRS-01 H-01 /050 W

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R 140620Z APR 77 FM AMEMBASSY SINGAPORE

TO SECSTATE WASHDC 7549

LIMITED OFFICIAL USE SINGAPORE 1603

E.O. 11652: N/A TAGS: EAIR, SN, US

SUBJECT: CIVAIR: MINISTER HON REPLIES

**REF: SINGAPORE 1288** 

- 1. EMBASSY RECEIVED APRIL 13 FROM FINANCE MINISTER HON SUI SEN A REPLY TO AMBASSADOR'S EARLIER LETTER ON CIVAIR NEGOTIATIONS. TEXT OF HON'S REPLY FOLLOWS:
- 2. QUOTE. DEAR AMBASSDOR
  THANK YOU FOR YOUR LETTER OF MARCH 29, 1977.
  I SHOULD EXPLAIN AT THE OUTSET THAT MY COLLEAGUE THE
  MINISTER FOR COMMUNICATIONS IS RESPONSIBLE FOR AIR
  SERVICES NEGOTIATIONS. MY INTEREST IN THIS MATTER
  COVERS TWO AREAS:
  A) EXPANSION OF TRADE BETWEEN OUR TWO COUNTRIES
  AND PROMOTION OF INVESTMENT AND TOURISM IN
  SINGAPORE.
- B) THE VIABILITY OF SINGAPORE AIRLINES, WHICH FALLS WITHIN MY PORTFOLIO.
- 3. IT WAS IN RESPONSE TO A PARLIAMENTARY LIMITED OFFICIAL USE

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QUESTION ON SIA THAT I MADE MY COMMENTS ON THAT AIRLINE'S EFFORTS TO SEEK A VIABLE ROUTE TO THE UNITED STATES.

LIKE YOU I HAVE BEEN FOLLOWING THE COURSE
OF NEGOTIATIONS BETWEEN US AND SINGAPORE DELEGATIONS
FOR AN AIR SERVICES AGREEMENT. I CANNOT CLAIM TO

KNOW MUCH ABOUT THE TECHNICALITIES INVOLVED, BUT TWO ASPECTS STAND OUT.

4. FIRST, THERE SEEMS TO BE A CONFLICT OF
VIEWS ON THE VIABILITY OF VARIOUS ROUTINGS OFFERED
BY THE US AND THE ASSOCIATED TRAFFIC RIGHTS. SIA
MAINTAINS THAT TO MOUNT A SERVICE TO THE UNITED STATES
AT A REASONABLE FREQUENCY AND WITH WIDE-BODIED EQUIPMENT,
IT IS ESSENTIAL TO HAVE AT LEAST LIMITED FIFTH FREEDOM
RIGHTS. THE US VIEW IS THAT FIFTH FREEDOM RIGHTS
ARE NOT NECESSARY FOR THE ROUTE TO BE VIABLE; MOREOVER
US CARRIERS HAVE NOT ENJOYED FIFTH FREEDOM RIGHTS
IN THE PAST AND IT IS UNLIKELY THEY WILL BE ABLE
TO EXERCISE THEM, EVEN IF GRANTED BY SINGAPORE
UNDXCR AS ASA, BECAUSE OF RESTRICTION (SIC) IMPOSED BY THE
THIRD COUNTRIES CONCERNED.

SIA'S VIEW IS THAT WHILE A US CARRIER OR CARRIERS, WITH A VAST HINTERLAND TO DRAW TRAFFIC FROM AND IMPORTANT LONG-HAUL OVER-WATER CABOTAGE (SIC) RIGHTS, CAN PERHAPS MOUNT VIABLE SERVICES WITHOUT FIFTH FREEDOM RIGHTS, SIA CANNOT. THE SINGAPORE DLEGATION WAS THEREFORE DISAPPOINTED AT THE LAST ROUND OF TALKS TO FIND THAT EVEN LIMITED FIFTH FREEDOM RIGHTS OFFERED BY THE US DELEGATION LAST AUGUST WERE WITHDRAWN.

PAN AMERICAN'S ARGUMENT THAT IT MAY NOT HAVE FIFTH FREEDOM RIGHTS FROM THIRD COUNTRIES IS ALSO A PROBLEM FACED BY SIA. BUT SIA IS PREPARED TO TAKE LIMITED OFFICIAL USE

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THE RISK.

5. THE SECOND ASPECT THAT STANDS OUT CONCERNS
THE CONDITIONS LAID DOWN BY THE US DELEGATION AT THE
LAST ROUND OF TALKS THAT SINGAPORE SHOULD, IN ADDITION
TO OFFERING CERTAIN FIFTH FREEDOM RIGHTS TO THE US,
NEGOTIATE AND OBTAIN APPROVAL FROM THE THIRD COUNTRIES
CONCERNED FOR THE US TO BE ABLE TO EXERCISE THOSE
FIFTH FREEDOM RIGHTS. I AM AFRAID I DO NOT AGREE
THAT SUCH A PROPOSAL IS NEGOTIABLE OR THAT IT IS
COMMON IN CIVIL AVIATION NEGOTIATIONS. COUPLED
WITH THE FAC THAT IT WAS TABLED ON THE VERY LAST
DAY OF THE TALKS, IT IS NOT SURPRISING THAT THE
SINGAPORE DELEGATION GOT THE IMPRESSION THAT THE
US TEAM WAS DISINTERESTED IN REACHING AGREEMENT.

6. I AM REASSURED BY YOUR EXPRESSION OF THE US DESIRE TO REACH AN EARLY AGREEMENT SATISFACTORY TO BOTH SIDES. I UNDERSTAND THE NEXT ROUND OF TALKS WILL BE HELD IN THE

SECOND WEEK OF MAY. I LOOK FORWARD TO A SUCCESSFUL CONCLUSION BOTH FOR SIA'S SAKE AS WELL AS IN OUR WIDER ECONOMIC INTEREST. YOUR SINCERELY, HON SUI SEN, MINISTER FOR FINANCE. UNQUOTE.

7. EMBASSY COMMENT: THIS QUESTION OF AIR RIGHTS IN THIRD COUNTRIES APPEARS TO HAVE MADE QUITE AN IMPACT ON GOS. WHILE HON IS PROBABLY CHOOSING TO MISUNDERSTAND THE AMBASSADOR'S REFERENCE TO THIS "NEGOTIABLE" TOPIC, IT SEEMS STRANGE THAT HE GIVES IT EQUAL IMPORTANCE WITH MATTER OF FIFTH-REEDOM RIGHTS, WHICH IS CERTAINLY CRUX OF PROBLEM. IN ANY EVEN, WE HAVE NOT PERMITTED CHALLENGE TO OUR SINCERITY IN NEGOTIATIONS TO GO UNQUESTIONED.

8. FOLLOWING UP HON'S REMARK (PARA. 6, ABOVE) ABOUT MAY RESUMPTION OF TALKS, EMBOFF CALLED LIM CHEE ONN, MINISTRY OF COMMUNICATIONS, TO INQUIRE IF GOS HAD, IN FACT, ACCEPTED LIMITED OFFICIAL USE

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MAY 9 DATE. LIM REPLIED SUBJECT WAS STILL UNDER CONSIDERATION IN GOS, BUT IMPLIED THAT RESPONSE WOULD BE COUNTERPROPOSAL OF LATE MAY OR EARLY JUNE DATES. BLOCH

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## Message Attributes

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